

- **Consolidated Financial Statements**
- with Supplementary Information in Accordance
- with Governmental Auditing Standards,
- the Uniform Guidance and Other Matters

- **United Way of**
- **Central Ohio, Inc. and**
- **Subsidiary**

- March 31, 2025 and 2024



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To the Board of Trustees
United Way of Central Ohio, Inc. and Subsidiary
Columbus, Ohio

Independent Auditor's Report

Opinion

We have audited the accompanying consolidated financial statements of United Way of Central Ohio, Inc. and Subsidiary (United Way), which comprise the consolidated statements of financial position as of March 31, 2025 and 2024, and the related consolidated statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of United Way as of March 31, 2025 and 2024, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are required to be independent of United Way and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report, dated July 31, 2025 on our consideration of United Way's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of United Way's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering United Way's internal control over financial reporting and compliance.

GBQ Partners LLC

Columbus, Ohio
July 31, 2025

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Consolidated Statements of Financial Position

March 31, 2025 and 2024

	2025	2024
ASSETS		
Assets		
Cash and cash equivalents	\$ 13,857,870	\$ 10,657,320
Contributions receivable, net	9,261,580	10,718,531
Short-term investments	3,722,727	3,542,906
Assets held for deferred compensation	374,765	318,937
Other assets	1,509,898	1,336,451
Beneficial interest in assets held by foundation	10,970,752	10,266,544
Right-of-use asset - operating lease	908,158	1,006,139
Property and equipment, net	161,445	5,244
TOTAL ASSETS	\$ 40,767,195	\$ 37,852,072
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable and other	\$ 658,424	\$ 311,889
Grants payable for initiative programs	588,785	824,527
Funded agency allocations payable	1,350,625	1,827,875
Donor designations payable to agencies	3,992,882	4,002,850
Accrued payroll and related liabilities	392,947	455,702
Deferred compensation liability	374,765	318,937
Operating lease liability	983,948	1,072,629
Funds held for others	2,644,727	740,326
Total liabilities	10,987,103	9,554,735
Net Assets		
Without donor restrictions	27,630,781	26,044,344
With donor restrictions	2,149,311	2,252,993
Total net assets	29,780,092	28,297,337
TOTAL LIABILITIES AND NET ASSETS	\$ 40,767,195	\$ 37,852,072

The accompanying notes are an integral part of the consolidated financial statements.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Consolidated Statements of Activities and Changes in Net Assets

For the Year Ended March 31, 2025

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues			
Campaign revenues:			
Campaign contributions, current period	\$ 8,814,486	\$ 6,827,057	\$ 15,641,543
Grants for initiatives received through the campaign	-	5,451,509	5,451,509
Campaign resources raised in the current year - gross	8,814,486	12,278,566	21,093,052
Less: donor designations, funded agencies and initiatives	-	(2,310,850)	(2,310,850)
Less: donor designations, other agencies	-	(4,516,207)	(4,516,207)
Less: estimated uncollectible pledges	(585,825)	-	(585,825)
Campaign revenues - net	8,228,661	5,451,509	13,680,170
Other revenues and gains:			
Special initiative program funding	-	1,093,999	1,093,999
Donor designation processing fee	496,554	-	496,554
Sponsorships and other	971,269	-	971,269
Contributions from other United Ways	31,803	-	31,803
Interest and investment gain	1,742,626	-	1,742,626
Total other revenues	3,242,252	1,093,999	4,336,251
Total revenues before releases from restriction	11,470,913	6,545,508	18,016,421
Net assets released from restriction	6,649,190	(6,649,190)	-
Total revenues	18,120,103	(103,682)	18,016,421
Expenses			
Grants and allocations	11,228,766	-	11,228,766
Less: allocations funded through designations	(6,366,625)	-	(6,366,625)
Net grants and allocations	4,862,141	-	4,862,141
Support services:			
Management and general	1,853,504	-	1,853,504
Resource development and fundraising	1,843,351	-	1,843,351
Program services:			
Community impact	1,107,337	-	1,107,337
Initiative program services	6,867,333	-	6,867,333
Total functional expenses	11,671,525	-	11,671,525
Total expenses	16,533,666	-	16,533,666
Change in Net Assets	1,586,437	(103,682)	1,482,755
Net Assets - Beginning of Year	26,044,344	2,252,993	28,297,337
Net Assets - End of Year	\$ 27,630,781	\$ 2,149,311	\$ 29,780,092

The accompanying notes are an integral part of the consolidated financial statements.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Consolidated Statements of Activities and Changes in Net Assets

For the Year Ended March 31, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues			
Campaign revenues:			
Campaign contributions, current period	\$ 10,384,126	\$ 5,898,238	\$ 16,282,364
Grants for initiatives received through the campaign	-	5,415,873	5,415,873
Campaign resources raised in the current year - gross	10,384,126	11,314,111	21,698,237
Less: donor designations, funded agencies and initiatives	-	(2,374,405)	(2,374,405)
Less: donor designations, other agencies	-	(4,451,897)	(4,451,897)
Less: estimated uncollectible pledges	(558,269)	-	(558,269)
Campaign revenues - net	9,825,857	4,487,809	14,313,666
Other revenues and gains:			
Special initiative program funding	-	904,550	904,550
Donor designation processing fee	519,045	-	519,045
Sponsorships and other	1,731,224	-	1,731,224
Contributions from other United Ways	30,251	-	30,251
Interest and investment gain	1,795,149	-	1,795,149
Gain on Sale of Building	3,177,146	-	3,177,146
Total other revenues	7,252,815	904,550	8,157,365
Total revenues before releases from restriction	17,078,672	5,392,359	22,471,031
Net assets released from restriction	4,760,699	(4,760,699)	-
Total revenues	21,839,371	631,660	22,471,031
Expenses			
Grants and allocations	13,810,103	-	13,810,103
Less: allocations funded through designations	(6,300,981)	-	(6,300,981)
Net grants and allocations	7,509,122	-	7,509,122
Support services:			
Management and general	1,988,835	-	1,988,835
Resource development and fundraising	1,742,984	-	1,742,984
Program services:			
Community impact	1,178,379	-	1,178,379
Initiative program services	6,306,495	-	6,306,495
Total functional expenses	11,216,693	-	11,216,693
Total expenses	18,725,815	-	18,725,815
Change in Net Assets	3,113,556	631,660	3,745,216
Net Assets - Beginning of Year	22,930,788	1,621,333	24,552,121
Net Assets - End of Year	\$ 26,044,344	\$ 2,252,993	\$ 28,297,337

The accompanying notes are an integral part of the consolidated financial statements.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Consolidated Statements of Functional Expenses

For the Year Ended March 31, 2025

	Support Services		Program Services		
	Management and General	Resource Development and Fundraising	Community Impact	Initiative Program Services (a)	Total
Salaries and Related Expenses					
Salaries	\$ 836,117	\$ 1,074,380	\$ 738,782	\$ 1,606,922	\$ 4,256,201
Employee benefits and related taxes	285,783	298,838	165,879	332,210	1,082,710
	1,121,900	1,373,218	904,661	1,939,132	5,338,911
Expenses					
Professional fees	427,473	318,847	140,082	282,857	1,169,259
Program grants and contracted agencies	-	-	-	4,214,189	4,214,189
Advertising and marketing	75,396	6,195	29	2,443	84,063
Office supplies, printing and postage	53,294	34,819	11,169	86,571	185,853
Occupancy, insurance and telephone	76,000	55,057	19,592	75,394	226,043
Special events	136	27	(1,553)	73,812	72,422
Travel and conferences	26,806	7,881	5,028	67,756	107,471
Miscellaneous	27,445	1,643	1,671	15,302	46,061
	686,550	424,469	176,018	4,818,324	6,105,361
Total Expenses before Depreciation and Amortization and Dues to United Way Worldwide	1,808,450	1,797,687	1,080,679	6,757,456	11,444,272
Depreciation and Amortization	3,837	3,843	2,300	9,522	19,502
Dues to United Way Worldwide	41,217	41,821	24,358	100,355	207,751
Total Functional Expenses	1,853,504	1,843,351	1,107,337	6,867,333	11,671,525
Net Grants and Allocations Expenses	-	-	-	4,862,141	4,862,141
Total Expenses	\$ 1,853,504	\$ 1,843,351	\$ 1,107,337	\$ 11,729,474	\$ 16,533,666

(a) Initiative Program Services includes Success by Third Grade, Tax Time, Stable Families, Volunteerism, African American Leadership Academy and PDPL.

The accompanying notes are an integral part of the consolidated financial statements.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Consolidated Statements of Functional Expenses

For the Year Ended March 31, 2024

	Support Services		Program Services		
	Management and General	Resource Development and Fundraising	Community Impact	Initiative Program Services (a)	Total
Salaries and Related Expenses					
Salaries	\$ 935,319	\$ 1,069,257	\$ 758,241	\$ 1,511,396	\$ 4,274,213
Employee benefits and related taxes	305,349	288,203	226,255	315,546	1,135,353
	1,240,668	1,357,460	984,496	1,826,942	5,409,566
Expenses					
Professional fees	451,024	245,636	115,490	205,298	1,017,448
Program grants and contracted agencies	-	-	-	3,860,333	3,860,333
Advertising and marketing	45,498	5,397	5,198	8,593	64,686
Office supplies, printing and postage	44,010	35,863	9,644	108,836	198,353
Occupancy, insurance and telephone	98,207	51,953	28,853	68,445	247,458
Special events	1,885	637	2,086	32,319	36,927
Travel and conferences	18,404	(2,164)	(1,442)	82,905	97,703
Miscellaneous	40,752	4,475	4,187	10,135	59,549
	699,780	341,797	164,016	4,376,864	5,582,457
Total Expenses before Depreciation and Amortization and Dues to United Way Worldwide	1,940,448	1,699,257	1,148,512	6,203,806	10,992,023
Depreciation and Amortization	3,178	2,884	2,141	6,675	14,878
Dues to United Way Worldwide	45,209	40,843	27,726	96,014	209,792
Total Functional Expenses	1,988,835	1,742,984	1,178,379	6,306,495	11,216,693
Net Grants and Allocations Expenses	-	-	-	7,509,122	7,509,122
Total Expenses	\$ 1,988,835	\$ 1,742,984	\$ 1,178,379	\$ 13,815,617	\$ 18,725,815

(a) Initiative Program Services includes Success by Third Grade, Tax Time, Stable Families, Volunteerism, African American Leadership Academy and PDPL.

The accompanying notes are an integral part of the consolidated financial statements.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Consolidated Statements of Cash Flows

For the Years Ended March 31, 2025 and 2024

	2025	2024
Cash Flows from Operating Activities		
Change in net assets	\$ 1,482,755	\$ 3,745,216
Adjustments to reconcile change in net assets to net cash and cash equivalents provided by operating activities:		
Uncollectible pledge expense	585,825	558,269
Depreciation and amortization	19,502	14,878
Net investment gain on funds held by foundation	(704,208)	(737,566)
Gain on short-term investments	30,264	(110,489)
Gain on sale of building	-	(3,177,146)
Decrease (increase) in assets:		
Contributions receivable	871,126	290,151
Employee retention tax credits receivable	-	619,732
Other assets	(178,071)	(80,439)
Operating lease right-of-use asset	97,981	94,417
Increase (decrease) in liabilities:		
Accounts payable and other	346,535	(457,862)
Grants payable for initiative programs	(235,742)	149,383
Funded agency allocations payable	(477,250)	(22,618)
Donor designations payable to agencies	(9,968)	343,158
Accrued payroll and related liabilities	(62,755)	(85,544)
Funds held for others	1,904,401	(930,923)
Operating lease liability	(88,681)	(62,061)
Total adjustments	2,098,959	(3,594,660)
Net cash and cash equivalents provided by operating activities	3,581,714	150,556
Cash Flows from Investing Activities		
Investment into funds held by foundation	-	(5,144,396)
Purchases of short-term investments	(210,085)	(1,001,672)
Proceeds from the sale of property and equipment	-	3,983,200
Payments for the purchase of property and equipment	(171,079)	-
Net cash and cash equivalents used in investing activities	(381,164)	(2,162,868)
Increase (decrease) in cash and cash equivalents	3,200,550	(2,012,312)
Cash and Cash Equivalents – Beginning of Year	10,657,320	12,669,632
Cash and Cash Equivalents – End of Year	\$ 13,857,870	\$ 10,657,320

The accompanying notes are an integral part of the consolidated financial statements.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024

Nature and Scope of Business

United Way of Central Ohio, Inc. (United Way or the Organization) is a not-for-profit, federated fund-raising organization, exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Effective January 1, 2021, United Way assumed the services of United Way of Union County, Inc. to expand the service area of United Way of Central Ohio, Inc. and to increase the capacity of United Way of Union County, Inc. to raise funds and meet philanthropic challenges.

United Way's mission statement is to improve lives of others by mobilizing the caring power of our community. United Way is dedicated to providing opportunities for people to succeed by acting as a catalyst for lasting improvements and by mobilizing our community to give and volunteer. United Way raises funds and invests in a wide network of funded partners who are working with families every day to provide food, stable housing, high-quality education and safe neighborhoods. United Way brings together more than 40,000 donors and volunteers to improve the policies and systems that directly affect thousands of lives, and develops and implements innovative and integrated ways to reduce poverty. United Way works intensively in priority neighborhoods to create broad positive changes by empowering neighborhood leaders and residents to change the places they live. United Way is dedicated to making the principles of diversity and inclusion a foundation for this work because the best decisions are made when all voices are heard and respected.

United Way is a volunteer-driven organization, governed by a volunteer Board of Trustees. United Way's fundraising efforts are conducted in Franklin County, Ohio and Union County, Ohio, however services are provided in the broader Central Ohio region.

Summary of Significant Accounting Policies

Principles of Consolidation

The consolidated financial statements include the financial statements of United Way of Central Ohio, Inc. and its wholly owned subsidiary United Way of Union County, Inc. All significant intercompany balances and transactions have been eliminated in consolidation.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Accordingly, actual results could differ from those estimates.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024



Summary of Significant Accounting Policies (continued)

Financial Statement Presentation

United Way reports information regarding its financial position and activities according to two classes of net assets as follows:

- Net Assets without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions and are available for use in United Way’s ongoing operations, including funds designated by the Board of Trustees.
- Net Assets with Donor Restrictions – Net assets subject to donor-imposed restrictions that either expire by passage of time, can be fulfilled and removed by action of United Way pursuant to those restrictions, and/or upon receipt of funding or passage of date upon which funds were due.

Cash and Cash Equivalents

For the purpose of reporting cash flows, cash and cash equivalents consist of cash on hand, cash maintained in interest bearing and non-interest bearing checking accounts, money market funds and certificates of deposit with original maturities of three months or less.

Contributions Receivable and Revenues

Contributions receivable are promises to give from various donors that are considered unconditional. Contributions receivable primarily consist of pledges made during annual giving campaign appeals, and are presented net an allowance for credit losses. Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows.

Contributions receivable are considered past due when the pledge payment period has passed. An allowance for credit losses is recorded for each campaign year based on management’s evaluation of outstanding pledges under the expected loss rate model. The expected loss rate utilized was 6.00% and 4.50% for the years ended March 31, 2025 and 2024, respectively. This estimation takes into consideration current economic factors applied to the gross campaign, historical trends and past history with specific funding sources. Actual results could vary from the estimate. Once the likelihood of collecting receivables is determined to be remote, management writes off the specific account balance and relieves any related allowance.

Unconditional contributions are recognized as revenue in the year the commitment or payment is first received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – not recognized until the conditions on which they depend have been met. At March 31, 2025, contributions approximating \$873,000 have not been recognized in the accompanying consolidated statement of activities and changes in net assets because of the condition(s) on which they depend has not been met. The \$873,000 remaining conditional contributions are conditioned on qualifying expenditures being incurred on cost-reimbursement grants.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024



Summary of Significant Accounting Policies (continued)

Contributions Receivable and Revenues (continued)

Contributions of assets other than cash are recorded at estimated fair value at the date of receipt.

Significant revenue funding is reported on the statements of activities as follows:

Campaign Contributions, Current Period

Campaign contributions include the annual campaign directed at corporations, individuals, employers/employees of for-profit, non-profit and governmental entities, as well as public and private foundations.

The core campaign is conducted each fall, and a majority of the pledges are received prior to December 31. All payments are typically expected by December 31 of the following year. Designations to specific not-for-profit organizations other than United Way are deducted from campaign resources raised during the current year campaign. Similarly, the grant and allocation expense is reduced by donor designations. Processing fees to record and distribute designations are recorded in unrestricted other revenues.

For the remaining campaign pledges and other donor designations, there are various payment options but payment generally occurs on a monthly or quarterly basis during the calendar year.

Grants for Initiatives Received Through the Campaign

Grants include specially promoted initiatives developed by United Way for which specific targeted donor solicitation occurs during the annual campaign period. Grants are funded by corporations, governmental agencies and foundations.

Grant funding is originally recorded as donor restricted contribution revenue in the month that the promise to give is received, provided that the contribution is unconditional. Management then monitors the progress of the grant related project to ensure that the identified initiatives are completely performed pursuant to the terms of the grant, as well as to ensure that direct, and in certain cases, applicable indirect allocated costs are incurred. To the extent that the applicable performance and incurred costs are fulfilled, management releases the contribution revenue from net assets with donor restrictions to net assets without donor restrictions.

Other Campaign Contributions

Other campaign contributions include collections in excess of the original uncollectible allowance estimate from prior campaigns.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024



Summary of Significant Accounting Policies (continued)

Contributions Receivable and Revenues (continued)

Special Initiative Program Funding

Funding includes other United Way initiatives and programs for which funding is solicited as part of the annual campaign process where donors have specifically designated their contribution for the initiative. United Way records the revenue initially through campaign contributions, records a contra-revenue to donor designations – affiliate agencies and initiatives, and then re-records the revenue to special initiative program funding.

This initiative funding is originally recorded as donor restricted contribution revenue in the month that the promise to give is received. Management then monitors the progress of the related initiative to ensure that applicable direct and allocated indirect costs are incurred. Management releases the contribution revenue from donor restricted net assets to net assets without donor restrictions in the month that sufficient costs are incurred. As of March 31 of each fiscal year end, typically 100% of the initiative funding is released from net assets with donor restrictions. This accounting occurs regardless of whether the donor is making payments over a period of time extending into the subsequent fiscal year, as management believes that the donor intended the funding to be applicable for the same fiscal year in which the promise to give is made.

Donor Designation Processing Fee

Donor designation processing fee includes public sector campaign administrative fees associated with United Way's role as the campaign coordinating organization and cost recovery fees assessed on private sector campaign donor designated pledges for fundraising and management and general expenses, based on actual historical costs, in accordance with United Way Worldwide Membership Requirements. The current total cost recovery fee is ten percent.

Sponsorships and Other Revenue

Sponsorships and other revenue typically include general unrestricted contributions, gifts and bequests, sponsorship funding and attendance fees for special events, as well as funding from endowments established at The Columbus Foundation for which the United Way does not have variance power.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024

Summary of Significant Accounting Policies (continued)

Fair Value Measurements

U.S. GAAP established a fair value hierarchy that prioritizes the inputs to measure the fair value of the assets or liabilities being measured. Fair value is defined as the exchange value that would be received on the measurement date to sell an asset or to value the amount paid to transfer a liability in the principal or most advantageous market available to the entity in an orderly transaction between market participants. The three levels of the fair value hierarchy are as follows:

- Level 1 Inputs are unadjusted quoted market prices in active markets for identical assets or liabilities that the entity has the ability to access at the measurement date. Level 1 inputs provide the most reliable measure of fair value as of the measurement date.
- Level 2 Inputs are based on significant observable inputs, including unadjusted quoted market prices for similar assets and liabilities in active markets, unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active or inputs other than quoted prices that are observable for the asset or liability.
- Level 3 Inputs are significant unobservable inputs for the asset or liability.

The level of the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety. Mutual funds are valued based on the quoted market price per share which is considered a level 1 fair value measurement.

Short-Term Investments

Certificates of deposit are valued at cost plus accrued interest. US Treasury Bills are valued using quoted market prices for identical investments in active markets. Bankers' acceptances and other short-term investments are valued on an amortized cost basis.

Realized and unrealized gains and losses are included in the change in net assets without donor restrictions in the accompanying statements of activities and changes in net assets unless the donor has restricted earnings. If restricted earnings have restrictions met in the same year, those earnings are released from restrictions. Investments are exposed to various risks such as interest rate, market and credit risks. Accordingly, it is at least reasonably possible that changes in the value of investments may occur in the near term, which could be material.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024



Summary of Significant Accounting Policies (continued)

Property and Equipment

Property and equipment are recorded at cost, less accumulated depreciation or amortization. Depreciation or amortization is computed using the straight-line method over the assets' estimated useful lives of 3 to 40 years. Major improvements and betterments are capitalized and depreciated or amortized. Maintenance and repairs that do not improve or extend the estimated useful lives of the respective assets are charged to expense as incurred. The carrying amounts of assets sold, retired or otherwise disposed and the related accumulated depreciation or amortization are eliminated from the accounts and any resulting gain or loss is included in the statements of activities. Property and equipment is classified as held for sale in the period in which all of the held for sale criteria are met. Property and equipment listed as held for sale is recorded at the lower of carrying value or fair value less costs to sell and is not depreciated.

Impairment of Assets

The carrying value of long-lived assets is reviewed for impairment at least annually, or whenever events or changes in circumstances indicate the amount of the assets may not be recoverable. When an indication of impairment is present and the undiscounted cash flows estimated to be generated by the related assets are less than the assets' carrying amount, an impairment loss will be recorded based on the difference between the carrying amount of the assets and their estimated fair value. Management determined that no impairment existed as of March 31, 2025 or 2024.

Donated Services

Contributions of services that enhance non-financial assets or require specialized skills, and are provided by individuals possessing those skills, are recorded as contributions at the estimated fair value of the service received. United Way makes extensive use of volunteers in conducting its campaign and various program activities. Such services are not reflected in the consolidated financial statements, as those services do not meet this definition.

United Way Worldwide (UWW) maintains relationships with the National Football League (NFL), the Ad Council, and other organizations on behalf of local United Ways. UWW underwrites the cost to produce Public Service Announcements (PSAs) that promote education, financial stability, and healthy living that features individuals who are involved in various local United Way community volunteer activities. The NFL, the Ad Council, and other organizations furnish the media space (television and radio airtime, newspaper and magazine print space, billboards, etc.) throughout the year at no cost to United Way. Management has elected to disclose an allocation of airtime based upon a multiplication factor of annual dues. This factor is provided to local United Ways by UWW before March 31st of each year, for application to the prior year's accounting. The allocated value of the donated media was estimated to be approximately \$39,000 for both of the calendar years ended December 31, 2024 and 2023, respectively. United Way of Central Ohio has not reflected this in-kind donation in the consolidated financial statements because Columbus does not have a local NFL team.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024



Summary of Significant Accounting Policies (continued)

457(b) Plan

The Organization maintains a 457(b) Deferred Compensation Plan, for the purpose of providing deferred compensation for certain executives. As the assets remain the property of the plan sponsor (United Way of Central Ohio, Inc.) until distributed to the participants or their beneficiaries, deferred compensation expense is recorded as contributions into the plan are approved. The associated deferred compensation liability is adjusted based on earnings or losses on the underlying plan assets with offsetting adjustments to compensation expense. All contributions into the plan, including any future earnings and losses, are immediately and fully vested to the participants.

Agency Transactions

United Way receives resources in certain transactions where it is acting as an intermediary for the resource providers. The resources are then delivered to third-party recipients and service providers. Accordingly, these transactions are recognized as changes in assets and liabilities and do not affect the consolidated statement of activities and changes in net assets. Agency liabilities are classified on the consolidated statement of financial position as "funds held for others." United Way has agency relationships with the following:

- George Meany Banquet
- Give Back Hack
- OCRC Hall of Fame
- Innovation Catalyst
- Stuff the Backpack
- Boys and Young Men of Color
- Rise Together
- City of Columbus- Middle School After School Program (MSAP)
- Central Ohio Housing Collective
- Friends of Highland
- Franklin County Community Health Action Network (CHAT)

Functional Expenses

The consolidated financial statements report certain categories of expenses that are attributable to one or more programs or supporting functions of United Way. Those expenses include employee salaries and benefits and facility expenditures. Salaries and benefits are allocated based on estimates of time and effort utilized. Facility expenditures are allocated based on full-time equivalency (FTE) assigned to each function.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024

Summary of Significant Accounting Policies (continued)

Leases

Pursuant to U.S. GAAP, a contract contains a lease if it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Control is defined as having both the right to obtain substantially all of the economic benefits from use of the asset and the right to direct the use of the asset. Management only reassesses its determination if the terms and conditions of the contract are changed. Leases with an initial term of 12 months or less are not recorded within the accompanying consolidated statements of financial position.

Operating leases are included in operating lease right-of-use assets and operating lease liabilities within the Organization's accompanying consolidated statements of financial position.

ROU assets represent the Organization's right to use an underlying asset for the lease term, and lease liabilities represent the Organization's obligation to make lease payments. Operating lease ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. The Organization uses the implicit rate when it is readily determinable. If the Organization's leases do not provide an implicit rate, the Organization elected the practical expedient to utilize the risk-free rate to determine the present value of lease payments. Operating lease ROU assets also includes any lease payments made and excludes any lease incentives. Lease expense for lease payments is recognized on a straight-line basis over the lease term. The Organization's lease terms may include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise the option.

The Organization has lease agreements with lease and non-lease components, however the Organization has elected the practical expedient to account for the lease and non-lease components as a single lease.

Advertising

Advertising costs are expensed as incurred. Advertising expense was approximately \$22,000 and \$9,000 for the years ended March 31, 2025 and 2024, respectively.

Income Taxes

United Way is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provisions for federal, state or local taxes are included in the consolidated financial statements. United Way is also exempt from real estate taxes.

United Way performs an annual assessment for any uncertainty in income tax positions which includes an analysis of whether there are any tax positions taken with regard to unrelated business income, related deductions applied, or other activities that may jeopardize their tax exempt status and thus would meet the definition of an uncertain tax position. No tax liability accrual was recorded as of the years ended March 31, 2025 or 2024 relating to material uncertain positions taken, as management believes there are none.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024

Summary of Significant Accounting Policies (continued)

Cost Deduction Standards

The United Way Worldwide Membership Requirement M – Cost Deduction Requirements ("Requirement M") sets forth uniform standards for local United Ways to calculate the maximum amount of fundraising and management and general expenses to deduct from donor pledges. United Way complies with the guidelines as outlined in Requirement M.

Reclassifications

Certain reclassifications have been made to the 2024 financial statements to conform to current year presentation.

Cash and Cash Equivalents

United Way maintains its cash and cash equivalents in financial institutions, which at times may exceed federally insured limits.

Cash held for agency contracts is included in cash and cash equivalents in the accompanying consolidated statements of financial position and includes \$361,838 and \$360,771 for funds required to be maintained in separate bank accounts for the State of Ohio Combined Charitable Campaign as of March 31, 2025 and 2024, respectively.

Contributions Receivable

Contributions receivable consist of the following at March 31:

	2025	2024
Gross contributions receivable - 2024 campaign	\$ 9,935,158	\$ 71,936
Allowance for estimated uncollectible accounts	(871,196)	-
Net 2023 campaign contributions receivable	9,063,962	71,936
Gross contributions receivable - 2023 campaign	228,658	11,291,113
Allowance for estimated uncollectible accounts	(31,040)	(777,560)
Net 2023 campaign contributions receivable	197,618	10,513,553
Gross contributions receivable - 2022 campaign	-	158,001
Allowance for estimated uncollectible accounts	-	(24,959)
Net 2022 campaign contributions receivable	-	133,042
Gross contributions receivable - 2021 campaign	-	17,034
Allowance for estimated uncollectible accounts	-	(17,034)
Net 2021 campaign contributions receivable	-	-
Total net contributions receivable	\$ 9,261,580	\$ 10,718,531

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024

Contributions Receivable

The contributions receivable are due primarily within one year.

The activity in the allowance for estimated uncollectible accounts for the years ended March 31 is as follows:

	2025	2024
Beginning Balance	\$ 819,553	\$ 761,287
Provision charged to operations	856,952	752,430
Receivables charged-off	(752,379)	(780,583)
Recoveries	(21,890)	86,419
Ending Balance	\$ 902,236	\$ 819,553

Short-Term Investments

The following is a summary of investments as of March 31:

	2025	2024
Government bonds	\$ -	\$ 842,148
Certificates of deposit	1,052,881	1,001,672
Bankers acceptances	882,672	791,543
US Treasury Bills	1,737,333	803,127
Other	49,841	104,416
Total brokerage funds	\$ 3,722,727	\$ 3,542,906

United Way has certificates of deposit, bankers' acceptances and commercial paper with initial maturities greater than three months. These investments are readily convertible to cash, but may be subject to a penalty upon conversion and are valued at amortized cost. US Treasury Bills are valued using quoted prices for identical investments in active markets and are considered to be level 1 investments. Government bonds are valued using a discounted cash flow approach and are considered to be level 2 investments.

The preceding methods described may produce a calculation that may not be indicative of net realizable value or reflective of future fair value. Furthermore, although United Way believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the value of certain financial instruments could result in a different fair value measurement at the reporting date.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024

Life Insurance Investment/Supplemental Executive Retirement Plan

United Way is the sole beneficiary of a life insurance policy on the life of the former CEO that is being utilized as an investment vehicle. The policy has a face value of \$1,462,500 and premium payments are no longer required. The accumulated cash surrender value is approximately \$1,162,000 and \$1,116,000 as of March 31, 2025 and 2024, respectively, and is included in other assets in the consolidated statements of financial position.

Assets Held for Deferred Compensation

United Way established a 457(b) Deferred Compensation Plan, effective as of January 1, 2018. The Plan is maintained primarily for the purpose of providing deferred compensation for the President & CEO, SVP Finance & CFO and the SVP of Community Impact who are covered under the Plan. The Plan document is intended to constitute a "top hat" plan under Sections 201(2), 301(a)(3) and 401(a)(1) of the Employee Retirement Income Security Act of 1974, as amended, and to constitute an eligible deferred compensation plan within the meaning of Section 457 of the Internal Revenue Code of 1986, as amended. Deferrals consist only of employer contributions. The employer contribution was approximately \$46,000 and \$67,500 for the years ended March 31, 2025 and 2024, respectively.

Under Plan requirements, these assets remain the assets of the Organization until such time as they are paid out to the participants. Participants are immediately fully vested in all contributions and their earnings/losses.

The following tables sets forth by level, within the fair value hierarchy, the 457(b) Plan's net assets at fair value as of March 31, 2025 and 2024. Classification within the fair value hierarchy table is based on the lowest level of any input that is significant to the fair value measurement.

Assets at Fair Value as of March 31, 2025				
	Level 1	Level 2	Level 3	Total
Mutual funds	\$ 213,002	\$ -	\$ -	\$ 213,002
Guaranteed interest account*	-	-	-	161,763
Total assets at fair value	\$ 213,002	\$ -	\$ -	\$ 374,765

Assets at Fair Value as of March 31, 2024				
	Level 1	Level 2	Level 3	Total
Mutual funds	\$ 251,449	\$ -	\$ -	\$ 251,449
Guaranteed interest account*	-	-	-	67,488
Total assets at fair value	\$ 251,449	\$ -	\$ -	\$ 318,937

* In accordance with Subtopic 962-325, certain investments that were measured at contract value have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the line items presented in the statements of net assets available for benefits.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024

Beneficial Interest in Assets Held by Foundation

In 2002, United Way established an account at The Columbus Foundation for quasi-endowment purposes and designated itself the beneficiary. Accordingly, the fair value of the fund is recorded as the asset "Beneficial Interest in Assets Held by Foundation" in the consolidated statements of financial position. The fair value was \$10,758,597 and \$10,058,944 as of March 31, 2025 and 2024, respectively. Investment income is distributed to United Way semi-annually and was approximately \$224,000 and \$252,000 for the years ended March 31, 2025 and 2024, respectively. Investment income, including realized and unrealized gains and losses net of fees, was approximately a gain of \$650,000 and \$986,000 for the years ended March 31, 2025 and 2024, respectively.

In addition, several endowment funds are maintained at The Columbus Foundation for the benefit of United Way. These funds represent endowment funds of The Columbus Foundation established by third-party donors. They are subject to the variance power of the Columbus Foundation's governing body and are therefore excluded from United Way's consolidated financial statements. United Way's interest in the fair value of these funds was approximately \$7,714,000 and \$8,514,000 at March 31, 2025 and 2024, respectively. Investment income is distributed to the United Way semi-annually and was approximately \$281,000 and \$240,000 for the years ended March 31, 2025 and 2024, respectively.

United Way of Union County, Inc. has also established an account for their benefit at The Union County Foundation for quasi-endowment purposes and designated itself the beneficiary. Accordingly, the fair value of the fund is recorded as the asset "Beneficial Interest in Assets Held by Foundation" in the consolidated statements of financial position. The fair value was \$212,155 and \$207,600 as of March 31, 2025 and 2024, respectively.

The fair value of the beneficial interests is based on units of the master investment pool applicable to United Way's pro-rata portion and represented to be based on quoted active market prices; however, funds held by a community foundation under the arrangement described above are all considered to be within Level 2 of the fair value hierarchy.

Property and Equipment

The following is a summary of property and equipment, at cost, as of March 31:

	2025	2024
Furniture and equipment	\$ 226,157	\$ 50,453
Computer software	20,800	10,400
Total cost	246,957	60,853
Less: accumulated depreciation and amortization	(85,512)	(55,609)
Property and equipment, net	\$ 161,445	\$ 5,244

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024

Leases

The Organization has an operating lease for its corporate office which is leased from an unrelated party. This lease commenced January 1, 2023 and requires monthly payments of rent through the maturity date in December 2032 and allows for two five-year renewal periods at the option of the Organization. Additionally, the lease included a rent holiday where no rental payments are due from the commencement date through June 30, 2023. Total operating lease expense was \$136,537 during both 2025 and 2024.

The maturities of lease liabilities as of March 31, 2025 were as follows:

2025	\$ 140,159
2026	141,561
2027	142,977
2028	144,406
2029	145,850
Thereafter	408,512
Total undiscounted cash flows	1,123,465
Less: present value discount	(139,517)
Total lease liabilities	\$ 983,948

The following summarizes additional information related to leases for the years ended March 31:

	2025	2024
Cash paid for amounts included in the measurement of lease liabilities		
Operating cash flows from operating leases	\$ 138,772	\$ 103,134
Weighted-average remaining lease term in years for operating leases	7.75	8.75
Weighted-average discount rate for operating leases	3.79%	3.79%

Property Held for Sale

In October 2021, the Board of Directors of United Way approved a plan to sell the land and building owned by the Organization. The sale of this property is intended to provide additional operating funds that would be used to generate future income to the Organization and help facilitate the funding of current initiatives. The land and building were sold during the year ended March 31, 2024 and the total proceeds from sale were \$3,983,200 resulting in a gain on sale of \$3,177,146 within the accompanying 2024 consolidated statement of activities.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024

Note Payable - Line of Credit

United Way has an unsecured revolving line of credit agreement with a bank in the amount of \$1,000,000. This line matures in September 2025. Interest is payable monthly at the bank's prime commercial rate (7.50% and 8.50% at March 31, 2025 and 2024, respectively), with all principal due at maturity. There was no outstanding balance on this obligation as of March 31, 2025 or 2024. No draws were made on the line since inception, and accordingly no interest has been incurred.

Funded Agency Allocations Payable

Funded agency allocations payable represents program funding amounts due to United Way funded agencies as approved and committed, but not yet paid, as of March 31. Funded agencies receiving program funding from United Way undergo intensive staff and volunteer pre-screening before being awarded funding. Available funds for funded agency and initiative program funding are determined by the amount of designated gifts and the allocation of undesignated contributions after allowing for anticipated uncollectible pledges and operating costs.

Donor Designations Payable to Agencies

Donor designations payable to agencies represents donor contributions directed to agencies and other United Ways accrued, but not yet paid, as of March 31. Donor designations payable to agencies are recorded net of associated cost recovery fees.

Net Assets without Donor Restrictions

The Board of Trustees designated certain funds to be used for programs that are designed to promote the mission of United Way which are included in net assets without donor restrictions.

Net assets without donor restrictions designated by the Board of Trustees for special purposes are as follows as of March 31:

	2025	2024
Board designated funds:		
Impact council and strategic initiatives	\$ 365,967	\$ 757,598
Operating reserve	4,025,328	4,025,328
Quasi endowment with Columbus Foundation	10,758,597	10,058,944
United Way of Union County net assets	1,124,055	1,184,057
Subtotal of Board designated funds	16,273,947	16,025,927
Undesignated net assets	11,356,834	10,018,417
Total net assets without donor restrictions	\$ 27,630,781	\$ 26,044,344

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024

Net Assets without Donor Restrictions (continued)

Funds designated for impact council and strategic initiatives include planned future spending for initiative programs including Stable Families, Tax Time, African American Leadership Academy and Project Diversity/Pride Leadership as well as funds allocated for future community outreach and flexible response needs.

The operating reserve is established under a Board-approved policy to be separately invested in short-term investments, with a target of 3-6 months of internal operating expenses, so as to be available to meet unfunded and unexpected organizational needs, or to provide funds for emergency and emerging needs of the community. Any decision regarding use of the operating reserve funds requires Executive Committee or full Board approval.

In 2002, United Way established an account at The Columbus Foundation, with an initial deposit of approximately \$200,000, for quasi-endowment purposes and designated itself the beneficiary. Approximately \$235,000 and \$5,144,000 was contributed by United Way into the quasi-endowment during the years ended March 31, 2025 and 2024, respectively. The quasi-endowment fund principal balance is intended to secure United Way's long-term financial viability and to provide interest earnings to offset internal staff costs for leadership and planned giving resource development. Any funds received from donor bequests realized are deposited to the endowment fund to grow the principal balance.

The undesignated net assets without donor restrictions are anticipated to be used for future agency program funding not yet formally committed by the Board, future programs and initiatives funding and other planned community impact investments.

Net Assets with Donor Restrictions

Net assets with donor restrictions consist of grants to initiatives and programs, which are either time or purpose restricted. At March 31, 2025 and 2024, donor restricted net assets consisted of the following:

	2025	2024
Success by Third Grade	\$ 2,149,311	\$ 2,121,292
ODEW	-	59,765
Time restricted to future campaign years	-	71,936
Total net assets with donor restrictions	\$ 2,149,311	\$ 2,252,993

Net assets with donor restrictions are held in cash and cash equivalents and/or contributions receivable as of March 31, 2025 and 2024.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024

Liquidity and Availability of Resources

United Way's financial assets available within one year of the statements of financial position date for general expenditure are as follows:

	2025	2024
Cash and cash equivalents	\$ 13,857,870	\$ 10,657,320
Contributions receivable, net	9,261,580	10,718,531
Short-term investments	3,722,727	3,542,906
Other assets	1,509,898	1,336,451
Beneficial interest in assets held by foundation	10,970,752	10,266,544
Total financial assets available within one year	39,322,827	36,521,752
Less:		
Amounts unavailable to management without Board approval	(16,273,947)	(16,025,927)
Designated and/or approved for allocation to agencies	(5,343,507)	(5,830,725)
Grants payable for initiative programs	(588,785)	(824,527)
Assets with purpose restrictions	(2,149,311)	(2,181,057)
Funds held for others	(2,644,727)	(740,326)
Total amounts unavailable for general expenditure within one year	(27,000,277)	(25,602,562)
Total financial assets available within one year	\$ 12,322,550	\$ 10,919,190

As part of United Way of Central Ohio's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, future planned program funding allocations and other obligations come due. To help manage unanticipated liquidity needs, the Organization has a committed line of credit of \$1,000,000, which it could draw upon. Additionally, the Organization has Board Designated net assets without donor restrictions that, while the Organization does not intend to spend for these purposes other than those identified, the amounts could be made available for current operations, if necessary.

Concentrations

Two donor organizations accounted for approximately 27% and 38% of total annual campaign results for the years ended March 31, 2025 and 2024, respectively. Two donor organizations accounted for approximately 34% and 36% of current campaign year net contributions receivable as of March 31, 2025 and 2024, respectively.

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

March 31, 2025 and 2024



Retirement Plans

United Way maintains a defined contribution 401(k) plan, which covers substantially all employees who have completed one month of service and are at least 21 years old. Participants may contribute a percentage of their compensation on a pre-tax basis, up to the maximum allowed under federal guidelines.

The 401(k) plan allows for a 3% safe harbor contribution for each eligible employee with at least one year of service, regardless of whether the employee is contributing to the 401(k) plan. The total safe harbor contribution to the 401(k) plan during the years ended March 31, 2025 and 2024 was approximately \$116,000 and \$109,000, respectively.

United Way provides a matching contribution of up to 3% of the participants' eligible compensation for individuals participating in the 401(k) plan who have completed at least one year of service. The matching contribution to this Plan for the years ended March 31, 2025 and 2024 was approximately \$81,000 and \$80,000, respectively.

Subsequent Events – Date of Management Evaluation

Management evaluated subsequent events through the date of the Independent Auditor's Report, which is the date the consolidated financial statements were available to be issued.

SUPPLEMENTARY INFORMATION



To the Board of Trustees
United Way of Central Ohio, Inc. and Subsidiary
Columbus, Ohio

Independent Auditor's Report on Supplementary Information

We have audited the consolidated financial statements of United Way of Central Ohio, Inc. and Subsidiary for the year ended March 31, 2025, and our report thereon dated July 31, 2025, which expressed an unmodified opinion on those consolidated financial statements, appears on pages 6 through 11. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The Consolidating Statement of Financial Position and Consolidating Statement of Activities and Changes in Net Assets as of and for the year ended March 31, 2024 are presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

GBQ Partners LLC

Columbus, Ohio
July 31, 2025

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Consolidating Statement of Financial Position

March 31, 2025



	United Way of Central Ohio	United Way of Union County	Total
ASSETS			
Assets			
Cash and cash equivalents	\$ 12,833,622	\$ 1,024,248	\$ 13,857,870
Contributions receivable, net	9,201,452	60,128	9,261,580
Short-term investments	3,722,727	-	3,722,727
Assets held for deferred compensation	374,765	-	374,765
Other assets	1,499,098	10,800	1,509,898
Beneficial interest in assets held by foundation	10,758,597	212,155	10,970,752
Right-of-use asset - operating lease	908,158	-	908,158
Property and equipment, net	159,850	1,595	161,445
TOTAL ASSETS	\$ 39,458,269	\$ 1,308,926	\$ 40,767,195
LIABILITIES AND NET ASSETS			
Liabilities			
Accounts payable and other miscellaneous liabilities	\$ 599,029	\$ 59,395	\$ 658,424
Grants payable for initiative programs	550,648	38,137	588,785
Funded agency allocations payable	1,300,625	50,000	1,350,625
Donor designations payable to agencies	3,976,401	16,481	3,992,882
Accrued payroll and related liabilities	372,089	20,858	392,947
Deferred compensation liability	374,765	-	374,765
Operating lease liability	983,948	-	983,948
Funds held for others	2,644,727	-	2,644,727
Total liabilities	10,802,232	184,871	10,987,103
Net Assets			
Without donor restrictions	26,506,726	1,124,055	27,630,781
With donor restrictions	2,149,311	-	2,149,311
Total net assets	28,656,037	1,124,055	29,780,092
TOTAL LIABILITIES AND NET ASSETS	\$ 39,458,269	\$ 1,308,926	\$ 40,767,195

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Consolidating Statement of Activities and Changes in Net Assets

For the Year Ended March 31, 2025

	United Way of Central Ohio	United Way of Union County	Total
Revenues			
Campaign revenues:			
Campaign contributions, current period	\$ 15,231,900	\$ 409,643	\$ 15,641,543
Grants for initiatives received through the campaign	5,451,509	-	5,451,509
Campaign resources raised in the current year - gross	20,683,409	409,643	21,093,052
Less: donor designations, funded agencies and initiatives	(2,310,850)	-	(2,310,850)
Less: donor designations, other agencies	(4,469,038)	(47,169)	(4,516,207)
Less: estimated uncollectible pledges	(563,852)	(21,973)	(585,825)
Campaign revenues - net	13,339,669	340,501	13,680,170
Other revenues:			
Special initiative program funding	1,093,999	-	1,093,999
Contributions from other United Ways	31,803	-	31,803
Interest and investment gain	1,721,554	21,072	1,742,626
Donor designation processing fee	496,554	-	496,554
Sponsorships and other	968,769	2,500	971,269
Total other revenues	4,312,679	23,572	4,336,251
Total revenues	17,652,348	364,073	18,016,421
Expenses			
Grants and allocations	11,028,766	200,000	11,228,766
Less: allocations funded through designations	(6,366,625)	-	(6,366,625)
Net grants and allocations	4,662,141	200,000	4,862,141
Support services:			
Management and general	1,826,559	26,945	1,853,504
Resource development and fundraising	1,809,670	33,681	1,843,351
Program services:			
Community impact	1,107,337	-	1,107,337
Initiative program services	6,703,417	163,916	6,867,333
Total functional expenses	11,446,983	224,542	11,671,525
Total expenses	16,109,124	424,542	16,533,666
Change in Net Assets	1,543,224	(60,469)	1,482,755
Net Assets - Beginning of Year	27,164,432	1,132,905	28,297,337
Net Assets - End of Year	\$ 28,707,656	\$ 1,072,436	\$ 29,780,092

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Schedule of Expenditures of Federal Awards

For the Year Ended March 31, 2025



Federal Grantor/Pass Through Grantor/Program Title	Assistance Listing Number	Grantor Contract Number	Total Federal Expenditures
U.S. Department of Treasury			
U.S. Department of Treasury; Internal Revenue Service; IRS VITA Program	21.009	N/A	\$ 212,113
U.S. Department of Treasury; Franklin County Commissioner's Office; COVID-19 Response Funding	21.027	N/A	35,363
U.S. Department of Treasury; Education Service Center of Central Ohio; Elementary and Secondary School Emergency Relief Funding	21.027	N/A	100,940
Total U.S. Department of Treasury			348,416
U.S. Department of Health and Human Services; Ohio Department of Job and Family Services; Temporary Assistance for Needy Families Program	93.558	G-2425-17-0160	1,599,241
Total Expenditures of Federal Awards			\$ 1,947,657

Federal Grantor/Pass Through Grantor/Program Title	Assistance Listing Number	Amounts to Subrecipients
U.S. Department of Health and Human Services; Ohio Department of Job and Family Services; Temporary Assistance for Needy Families Program	93.558	1,438,638

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Notes to Schedule Expenditures of Federal Awards

For the Year Ended March 31, 2025



1. The purpose of the Schedule of Expenditures of Federal Awards is to present a summary of the activities of United Way for the year ended March 31, 2025, which were funded by the U.S. Government.

Because the Schedule presents only a selected portion of the activities of United Way, it is not intended to and does not present the financial position, results of operations or changes in net assets of United Way. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations (CFR)* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*. Therefore, some amounts presented in the schedule above may differ from amounts presented in, or used in the preparation of, the accompanying consolidated financial statements.

The Schedule is prepared on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Title 2 U.S. CFR Part 230, *Cost Principles for Non-Profit Organizations*, wherein certain types of expenditures are not allowed or are limited as to reimbursement. United Way has elected to use the 10 percent de minimus indirect cost rate as allowed under Uniform Guidance.

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To the Board of Trustees
United Way of Central Ohio, Inc. and Subsidiary
Columbus, Ohio

**Independent Auditor's Report on Internal Control over Financial
Reporting and on Compliance and Other Matters
Based on an Audit of Consolidated Financial Statements Performed in
Accordance with Government Auditing Standards**

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of United Way of Central Ohio, Inc. and Subsidiary (United Way), which comprise the consolidated statement of financial position as of March 31, 2025, and the related consolidated statements of activities and changes in net assets, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated July 31, 2025.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered United Way's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of United Way's internal control. Accordingly, we do not express an opinion on the effectiveness of United Way's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of United Way's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were identified.

To the Board of Trustees
United Way of Central Ohio, Inc. and Subsidiary
Page 2

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether United Way's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of United Way's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering United Way's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

GBQ Partners LLC

Columbus, Ohio
July 31, 2025



To the Board of Trustees
United Way of Central Ohio, Inc. and Subsidiary
Columbus, Ohio

Independent Auditor's Report on Compliance for each Major Program and on Internal Control over Compliance Required by the Uniform Guidance

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited United Way of Central Ohio, Inc. and Subsidiary's (United Way) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on United Way's major federal programs for the year ended March 31, 2025. United Way's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, United Way complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended March 31, 2025.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the *Auditor's Responsibilities for the Audit of Compliance* section of our report.

We are required to be independent of United Way and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of United Way's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to United Way's federal programs.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on United Way's compliance based on our audit. Reasonable assurance is a high level of assurance but not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards* and the Uniform Guidance will always detect material noncompliance when it exists. The risk not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about United Way's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards* and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding United Way's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of United Way's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of United Way's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as described above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

GBQ Partners LLC

Columbus, Ohio
July 31, 2025

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Schedule of Findings and Questioned Costs For the Year Ended March 31, 2025

Section I - Summary of Auditor's Results

Financial Statements

Type of auditor's report issued - unmodified.

Internal control over financial reporting:

- Material weakness(es) identified? Yes X No
- Significant deficiency(ies) identified? Yes X None Reported

Noncompliance material to financial statements noted?

 Yes X No

Federal Awards

Type of auditor's report issued on compliance for major programs - unmodified.

Internal control over major programs:

- Material weakness(es) identified? Yes X No
- Significant deficiency(ies) identified? Yes X None Reported

Any audit findings disclosed that are required to be reported in accordance with 2 CFR Section 200.516 of the Uniform Guidance?

 Yes X No

Identification of Major Programs:

Assistance Listing Number	Name of Federal Program
93.558	U.S. Department of Health and Human Services; Ohio Department of Job and Family Services; Temporary Assistance for Needy Families Program
Dollar threshold used to distinguish between Type A and Type B programs	\$ <u> 750,000 </u>
Auditee qualified as low-risk auditee?	<u> X </u> Yes <u> </u> No

UNITED WAY OF CENTRAL OHIO, INC. AND SUBSIDIARY

Schedule of Findings and Questioned Costs (continued)

For the Year Ended March 31, 2025



Section II – Consolidated Financial Statements Findings

There were no findings required to be reported in accordance with *Government Auditing Standards*.

Section III – Federal Award Findings and Questioned Costs

There were no findings or questioned costs for federal awards for the year ended March 31, 2025.

Section IV – Summary Schedule of Prior Year Audit Findings

There were no prior year audit findings.